

Leader Focus Development Program

It is demonstrated that traditional leadership development programs aren't working. Hogan analysis revealed that **75%** of companies admit their leadership programs are not very effective, and only **11%** report having a strong succession plan to fill critical leadership roles.

Joining "Leader Focus Development Program" you will have the opportunity to find more about your personality & reputation, your leadership style, how to use your results in the context of your role and your career aspirations and how to move from insights to development actions.

consulting@hartconsulting.eu

HART
UNLOCKING LEADERSHIP

“

Leadership is not being in charge.

Leadership should be defined as the ability to build and maintain a high-performing team that bests the competition.

”

Robert Hogan

Leader Focus Development Program



WHO YOU ARE IS HOW YOU LEAD

Understand the connection between personality and leadership behaviors

- What is leadership
- What is personality
- How they connect
- The 3 angles of personality: drivers, day to day characteristics, strengths overused



STRATEGIC SELF-AWARENESS

Understand what the data are telling at individual level (*Hogan profile*) and the SO What (*Implications on the leadership effectiveness*)



STAKEHOLDERS MAPPING

Creating a map of stakeholders for each participant and their expectations



NOW WHAT? FROM INSIGHT TO ACTION

Reflect on the individual data and plan the desired actions (START, STOP, CONTINUE)

Your investment

- Hogan Complete Profile (*bright side, dark side & the inside*): 300 euro plus VAT/person
- Workshop 1 day: 500 euro plus VAT/person
- Optional 1:1 coaching (*60 minutes*) on individual Hogan results: 400 euro plus VAT/person

30%

Over **30** years of research conducted in more than **40** countries, in all continents, showed that only **30%** of current high performers could effectively step into a leadership role. Most employees would have trouble at the next level if not properly equipped with self-awareness and clarity about behavioral expectations



Hogan Assessments is the world authority on personality assessment and the impact on leadership effectiveness